

Description of Course Unit according to the ECTS User’s Guide 2021

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| Course unit title | Advanced Organizational Behaviour |
| Course unit code | PSI814 |
| Type of course unit (Compulsory, optional) | Compulsory |
| Level of course unit (according toEQF: first cycle Bachelor, second cycle Master) | The Third Cycle of Doctoral Degree Program |
| Year of study when the course unit is delivered(if applicable) | 2020 – 2021 |
| Semester/trimester when the course unit is delivered | 3rd Semester of Doctorate Study |
| Number of ECTS credits allocated | 4.8 credits |
| Name of lecturer(s) | 1. Prof. Dr. Tatik Suryani, SE., MM
2. Dian Ekowati, S.E., M.Si., M.AppCom(OrgCh)., P.hD.
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| Learning outcomes of the course unit | By the end of this course, the students are expected to:* Be able to identify the theories, concepts, and basic practices of both conventional and digital business marketing management.
* Beable to learn basic knowledge for character development.
* Be able to apply the knowledge and understanding of organizational management, including environmental analysis, processes, procedures, and effective management practices.
* Be able to make good business and management decisions based on critical and systematic data analysis both individually and through effective team management.
* Be able to design good social networks with internal and external parties in completing their tasks.
* Be able to create creative ideas or critical perspectives in viewing concepts and problems in management and business.
* Be able to design organizational and business development plans.
* Be able to apply effective communication skills in the context of delivering empirical and theoretical arguments in the field of business marketing management.
* Contribute to the quality improvement of life in society, nation, state, and the progress of civilization based on Pancasila.
* Appreciate the diversity of culture, perspectives, religions, belief and the opinions or original findings of others.
* Internalize academic values, norms, and ethics.
* Demonstrate a responsible attitude towards work in their area of ​​expertise independently
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| Mode of delivery (face-to-face, distance learning) | 1. Face-to-face
2. Distance learning using AULA UNAIR (due to pandemic COVID-19 situation)
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| Prerequisites and co-requisites (if applicable) |  |
| Course content | This course is designed as a medium to review and deepen various theories (and research issues) in the main fields of Organizational Theory and Organizational Behaviour. The materials focus on several main topics, such as:* Motivation
* Leadership
* Group
* Power
* Structure and structural contingency theory
* Organizational culture
* Organization-environment relations, and organizational effectiveness.
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| Recommended or requiredreading and other learning resources/tools | 1. Followings are the literature references the students can refer to each week: Robbins, S., (2020)., Organizational Behavior
2. Davis A. Buchanan & A.A. Huczynski., (2020)., Organizational Behavior
3. Powell W. W., and Dimaggio P. J. (2004). The New Institutionalism in Organizational Analysis. Chicago, USA: University of Chicago PressOther journals and articleswhose the topics are adapted to the learning materials.
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| Planned learning activities and teaching methods | * Lectures
* Discussion or Work Group
* Presentation
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| Language of instruction | * English
* Indonesia
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| Assessment methods and criteria | In order to pass this course, the students must meet the followings:* Being punctual and meeting 75% attendance of the scheduled classes.
* Achieving a satisfactory attempt at all assessment tasks listed below:

Assessment details:* Weekly assignment: 10%
* Student’s individual participation: 30%
* Mid semester examinations: 30%
* Final semester examinations: 30%
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